

INVESTOR PRESENTATION





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OVERVIEW

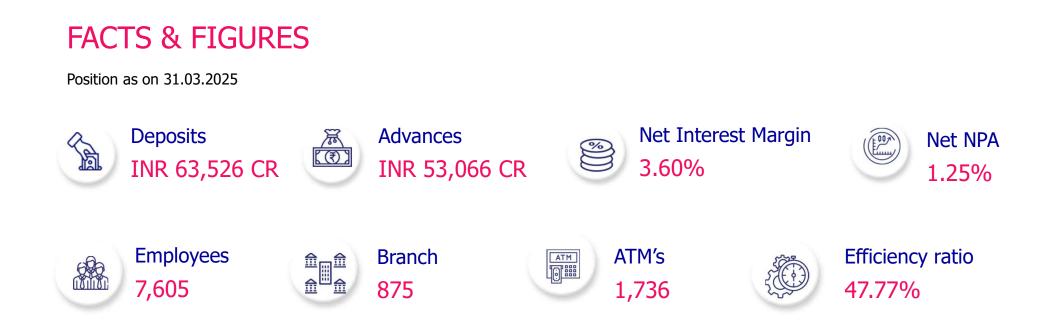


Overview



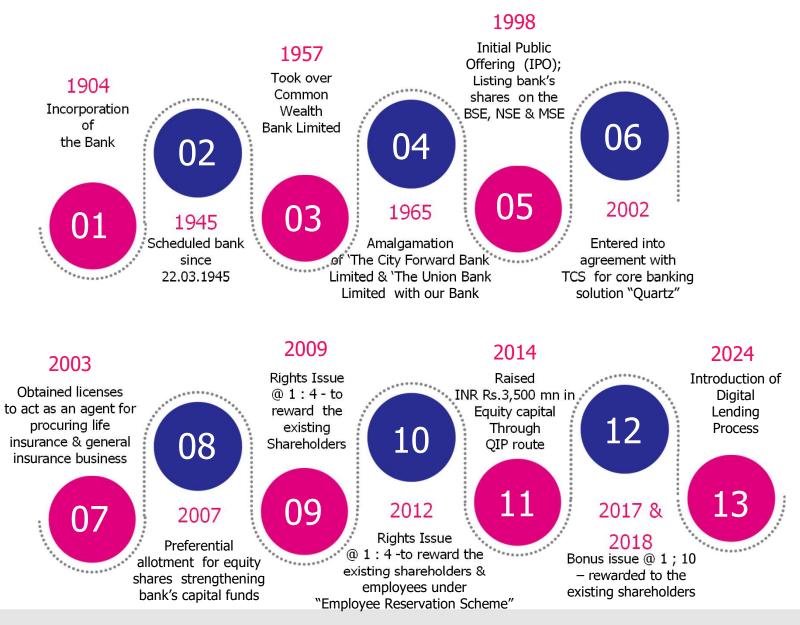
City Union Bank Ltd., the oldest Private Sector Bank in India, was founded on October 31, 1904, and is headquartered in Kumbakonam, Tamil Nadu, India.

The main focus of the Bank – lending to MSME, Retail / Wholesale Trade with a granular asset profile including providing Short-term and long-term loans to the agricultural sector.



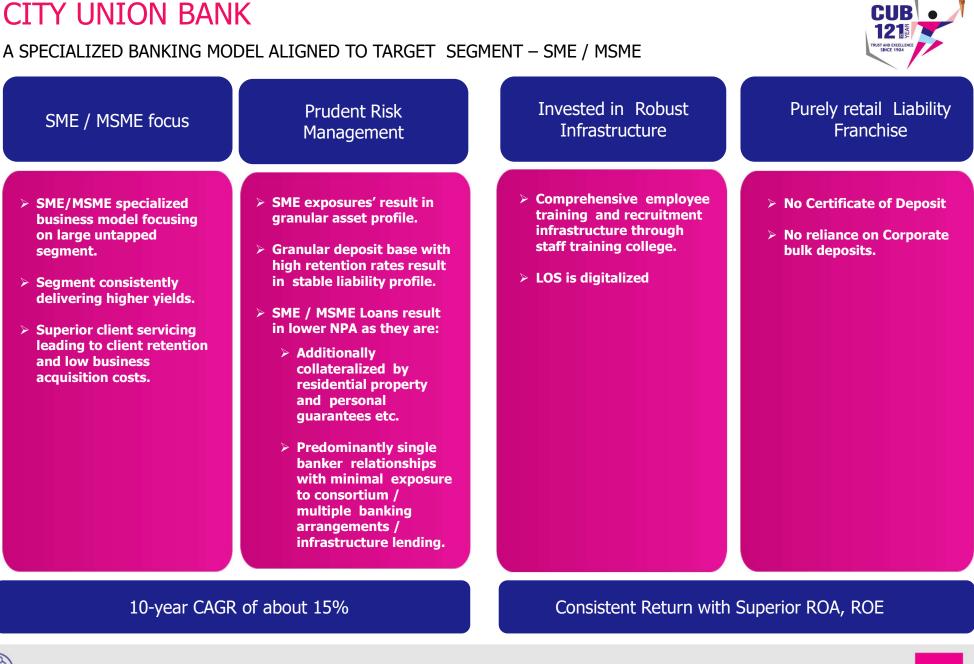


KEY MILESTONES









COMPETITIVE ADVANTAGES

NETWORK

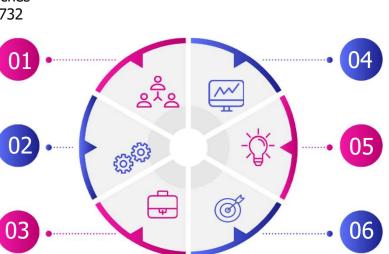
- Pan India presence with 875 branches
- Strong presence in South India (732 branches) of which 550 are in Tamil Nadu alone

ADEQUATELY CAPITALISED

 Strong Capital Adequacy ratio of 23.75% out of which Tier 1 constitutes 22.70%

MSME / TRADING PORTFOLIO

 Trading and MSME loan segments constitute about 44% of advances





STRONG TRACK RECORD

- Continuous profitability and dividend payout in all 121 years of operations
- Business growth of about 15% CAGR in last 10 years

ROBUST CORPORATE GOVERNANCE PRACTICES

- Strong board with majority of directors being independent directors
- Consistency in management with only7 CEOs appointed in 120 years

DIVERSIFIED ASSET PROFILE

- Granular asset profile with advances to top 20 group borrowers contributing 7.37 %
- Lower ticket size lending backed by adequate collaterals





CREDIT RATING

ICRA has assigned

- "**AA-**" for Long Term issuers with this rating are considered to have "**High Degree of Safety**" regarding timely servicing of financial obligations.
- "A1+" for Certificate of Deposits (CD) issuers with this rating are considered to have "Very Strong Degree of Safety" regarding timely payment of financial obligations.

CRISIL has assigned

• "A1+" for Certificate of Deposits (CD) - issuers with this rating are considered to have "Very Strong Degree of Safety" regarding timely payment of financial obligations.

CARE has assigned

• "AA-" for Long Term - issuers with this rating are considered to have "High Degree of Safety" regarding timely servicing of financial obligations.





PERFORMANCE HIGHLIGHTS – MARCH 2025



Q4 FY 25 PERFORMANCE – A SNAPSHOT

CUB 121 to NUIT AND EXCLUSIVE

- Deposits increased by 14% from Rs. 556 Bn to Rs. 635 Bn Y-o-Y
- Advances registered a growth of 14% from Rs.465 Bn to Rs.531 Bn Y-o-Y
- The total business grew by 14% from Rs.1,021 Bn to Rs. 1,166 Bn Y-o-Y
- Profitability and efficiency ratios :

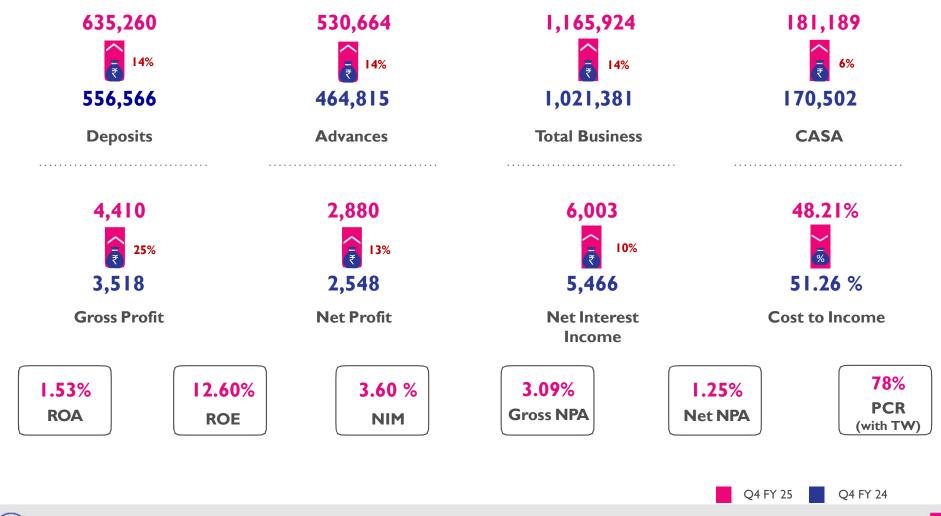
PARTICULARS	Q4 FY 25	Q4 FY 24	FY 25	FY 24	Q3 FY 25
Return on Assets	1.53%	1.48%	1.55%	1.52%	1.57%
Net Interest Margin	3.60%	3.66%	3.60%	3.65%	3.58%
Return on Equity	12.60%	12.39%	12.63%	12.86%	12.64%
Earning per share	Rs.3.89	Rs.3.44	Rs.15.17	Rs.13.72	Rs.3.86

- Gross NPA 3.09% and Net NPA 1.25%
- Provision Coverage Ratio 78% (with TW) & 60% (without TW)
- CRAR 23.75% (Basel III) of which core CRAR 22.70%



Q4 FY 25 VS Q4 FY 24 PERFORMANCE – A SNAPSHOT

(in INR Mn)

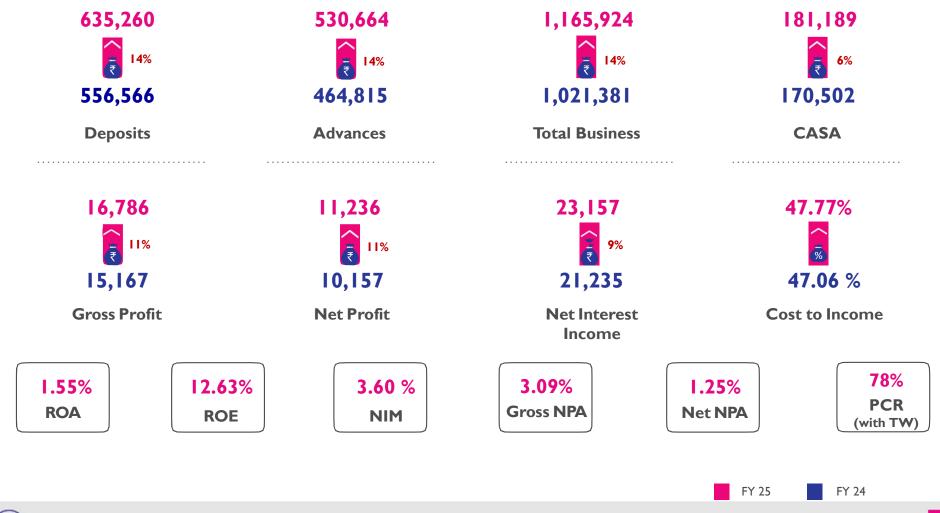
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FY 25 VS FY 24 PERFORMANCE – A SNAPSHOT



(in INR Mn)





FINANCIAL PERFORMANCE & BUSINESS PROFILE





FY 25 VS FY 24 PERFORMANCE - A SNAPSHOT

FINANCIAL PERFORMANCE

(in INR Mn)

PARTICULARS	FY 2025	FY 2024	INC / (DEC)	Growth	Growth %
Deposits	635,260	556,566		78,694	14%
Advances	530,664	464,815		65,849	14%
Total Business	1,165,924	1,021,381		144,543	14%
Demand Deposits	60,738	54,889		5,849	11%
Saving Deposits	120,451	115,613		4,838	4%
CASA	181,189	170,502		10,687	6%
Gross NPA	16,382	18,544	Į	-2,162	-12%
Net NPA	6,531	8,987	Į	-2,456	-27%
Gross NPA (%)	3.09%	3.99%			
Net NPA (%)	1.25%	1.97%			
C R A R (BASEL – III)	23.75%	23.73%			
- Of which Tier I	22.70%	22.69%			
CD Ratio	84%	84%			
PCR	78%	72%			





Q4 FY 25 VS Q4 FY 24 PERFORMANCE - A SNAPSHOT

FINANCIAL PERFORMANCE

					(in INR Mn)
PARTICULARS	Q4 FY 25	Q4 FY 24	INC / (DEC)	Growth %	Q3 FY 25
Net Interest Income	6,003	5,466	537	10%	5,877
Other Income	2,512	1,752	760	43%	2,284
Operating Expenses	4,105	3,700	405	11%	3,801
Gross Profit	4,410	3,518	892	25%	4,360
Provisions & Contingencies	1,530	970	560	58%	1,500
Net Profit	2,880	2,548	332	13%	2,860
Return on Assets	1.53%	1.48%	-	-	1.57%
Return on Equity	12.60%	12.39%	-	-	12.64%
Net Interest Margin	3.60%	3.66%	-	-	3.58%





FY 25 VS FY 24 PERFORMANCE - A SNAPSHOT

FINANCIAL PERFORMANCE

PARTICULARS	FY 25	FY 24	INC / (DEC)	Growth %
Net Interest Income	23,157	21,235	1,922	9%
Other Income	8,981	7,416	1,565	21%
Operating Expenses	15,352	13,484	1,868	14%
Gross Profit	16,786	15,167	1,619	11%
Provisions & Contingencies	5,550	5,010	540	11%
Net Profit	11,236	10,157	1,079	11%
Return on Assets	1.55%	1.52%	-	-
Return on Equity	12.63%	12.86%	-	-
Net Interest Margin	3.60%	3.65%	-	-





PROVISIONS & CONTINGENCIES – BREAKUP

				(in INR	Mn)
PARTICULARS	Q4 FY 25	Q4 FY 24	FY 2025	FY 2024	Q3 FY 25
Provision for:					
- Tax	750	650	2,930	2,150	750
- Bad Debts	780	330	2,550	3,270	750
- Contingencies	-	-20		-170	-
- Standard Assets	-	40		-170	-
- Restructuring	-	-30		-70	-
- Others	-	-	70	-	-
Total	1,530	970	5,550	5,010	1,500





Q4 FY 25 VS Q4 FY 24 – INCOME AND EXPENSES BREAKUP

INTEREST INCOME BREAKUP

PARTICULARS	Q4 FY 25	Q4 FY 24	Growth %
Interest on Loans	12,432	10,806	15%
Interest on Investments	2,714	2,518	8%
Other Interest Income	181	417	-57%
Total Interest Income	15,327	13,741	12%

OTHER INCOME BREAKUP

PARTICULARS	Q4 FY 25	Q4 FY 24	Growth %
CEB & Charges	1,491	937	59%
Treasury Income	262	319	-18%
Other Inc incl recoveries in written off a/cs	759	496	53%
Total Other Income	2,512	1,752	43%

INTEREST EXPENSES BREAKUP

(in INR Mn)

PARTICULARS	Q4 FY 25	Q4 FY 24	Growth %
Int Exp on Deposits	8,764	7,574	16%
Other Int Expenses	560	701	-20%
Total Interest Expenses	9,324	8,275	13%

OPERATING EXPENSES BREAKUP

PARTICULARS	Q4 FY 25	Q4 FY 24	Growth %
Employee Cost	1,965	1,678	17%
Other Operating Expenses	2,140	2,022	6%
Total Operating Expenses	4,105	3,700	11%





FY 25 VS FY 24 – INCOME AND EXPENSES BREAKUP

INTEREST INCOME BREAKUP

PARTICULARS	FY 25	FY 24	Growth %
Interest on Loans	46,721	41,534	12%
Interest on Investments	10,733	9,589	12%
Other Interest Income	886	1,583	-44%
Total Interest Income	58,340	52,706	11%

OTHER INCOME BREAKUP

PARTICULARS	FY 25	FY 24	Growth %
CEB & Charges	4,658	3,598	29%
Treasury Income	860	1,234	-30%
Other Inc incl recoveries in written off a/cs	3,463	2,584	34%
Total Other Income	8,981	7,416	21%

INTEREST EXPENSES BREAKUP (in INR Mn) PARTICULARS **FY 24 Growth %** FY 25 Int Exp on Deposits 32,774 28,990 13% Other Int Expenses -3% 2,409 2,481 **Total Interest** 35,183 31,471 12% **Expenses**

OPERATING EXPENSES BREAKUP

PARTICULARS	FY 25	FY 24	Growth %
Employee Cost	7,330	6,138	19%
Other Operating Expenses	8,022	7,346	9%
Total Operating Expenses	15,352	13,484	14%



DEPOSITS AND ADVANCES GROWTH – OVER THE YEARS

THUST AND COCCLLARCE

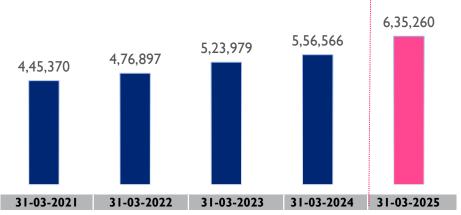
5,30,664

31-03-2025

(in INR Mn)

4,64,815

31-03-2024



DEPOSITS



31-03-2023

ADVANCES

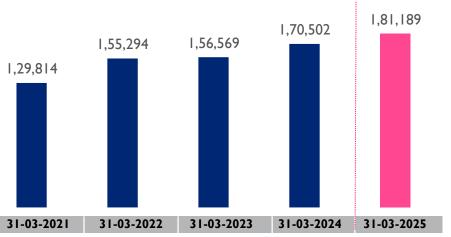
4,39,708

4,11,560

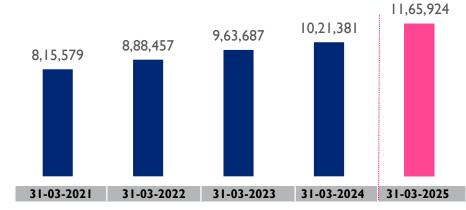
31-03-2022

3,70,206

31-03-2021



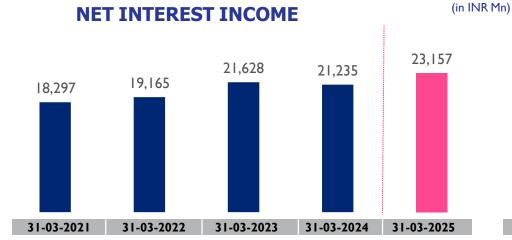




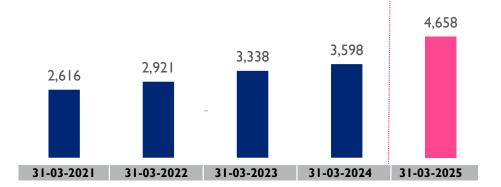


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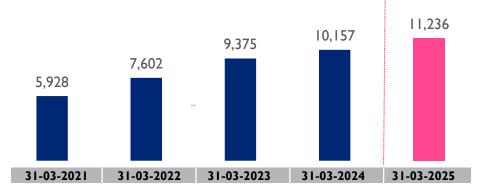
INCOME GROWTH OVER THE YEARS...

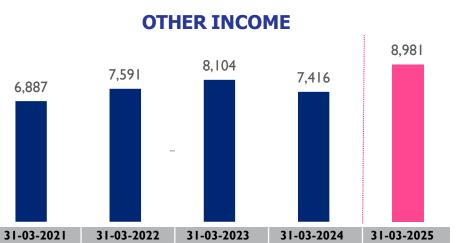


CEB



NET PROFIT









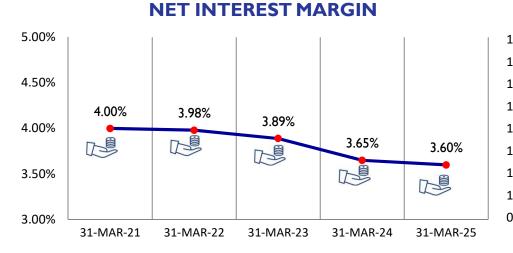
KEY BUSINESS INDICATORS

PARTICULARS1.48	Q4 FY 25	Q4 FY 24	FY 2025	FY 2024	Q3 FY 25
Cost of Deposits	6.02%	5.75%	5.85%	5.59%	5.88%
Yield on Advances	9.93%	9.85%	9.79%	9.72%	9.81%
Yield on Investments	6.51%	6.39%	6.50%	6.27%	6.49%
Net Interest Margin	3.60%	3.66%	3.60%	3.65%	3.58%
Cost to Income	48.21%	51.26%	47.77%	47.06%	46.58%
Cost of Funds	4.95%	4.80%	4.85%	4.70%	4.88%
Yield on Funds	8.14%	7.97%	8.04%	7.87%	8.09%
Per Employee Profit (in INR Mn) (Ann)	1.54	1.42	1.48	1.41	1.51
EPS in INR - FV INR Re.1/- share (Not Ann)	3.89	3.44	15.17	13.72	3.86

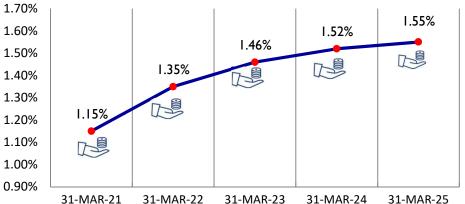


KEY BUSINESS RATIOS – YEARLY TRENDS

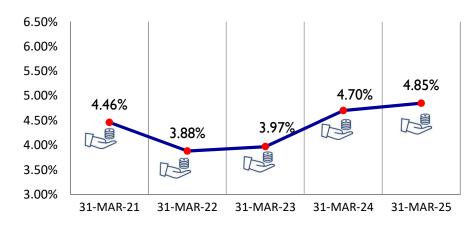




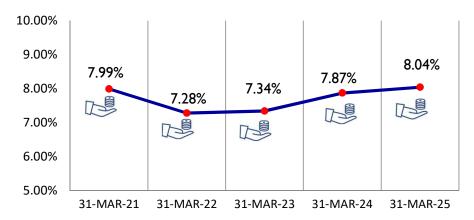
RETURN ON ASSETS



COST OF FUNDS



YIELD ON FUNDS

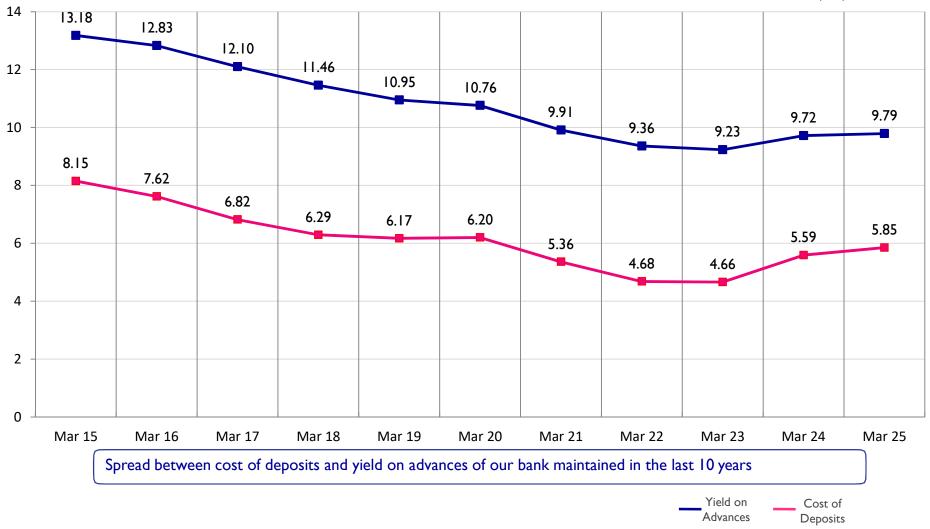




COST OF DEPOSITS & YIELD ON ADVANCES



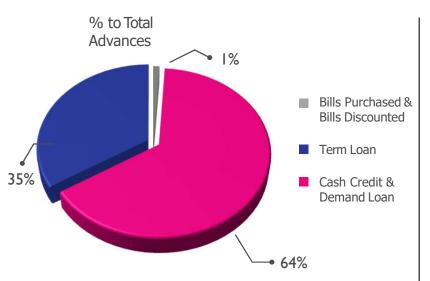
(in %)







LOAN BOOK – PRODUCTS COMPOSITION



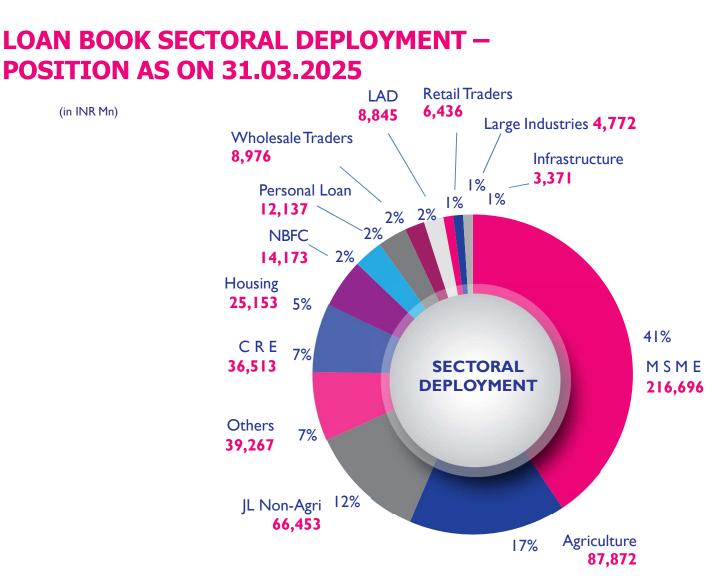
Trading & MSME loans constitute about 44%



Diversified credit portfolio reduces credit risk and Lower ticket size backed by adequate collaterals

Loan Book Products Composition	Amount (INR Mn)	% to Total Advances
Cash Credit & Demand Loan	347,512	65%
Term Loan	181,385	34%
Bills Purchased & Bills Discounted	1,767	1%
Gross Loan Total	530,664	100%





As per the recent RBI direction borrowers who have registered on UDYAM portal can only be treated under MSME category and all others were reclassified from MSME/Traders in to 'Others' category



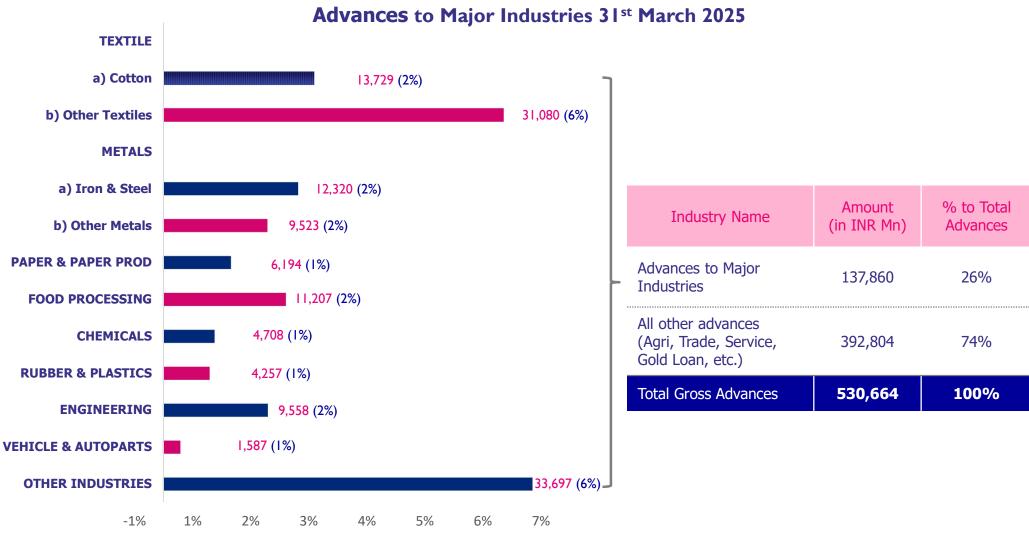
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Loan Book – Advances to Major Industries



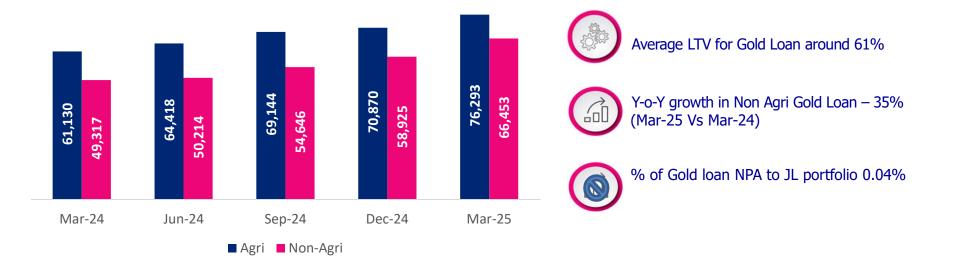




GOLD LOAN BOOK – 31st March 2025

(in INR Mn)

GOLD LOAN PORTFOLIO	Mar-24	Jun-24	Sep-24	Dec-24	Mar-25
Gold Loan – Agriculture	61,130	64,418	69,144	70,870	76,293
Gold Loan – Non-Agriculture	49,317	50,214	54,646	58,925	66,453
Total Gold Loans	110,447	114,632	123,790	129,795	142,746
Gross Advances	464,815	465,479	487,220	504,093	530,664
% of Gold Loans to Gross Advances	25%	25%	25%	26%	27%

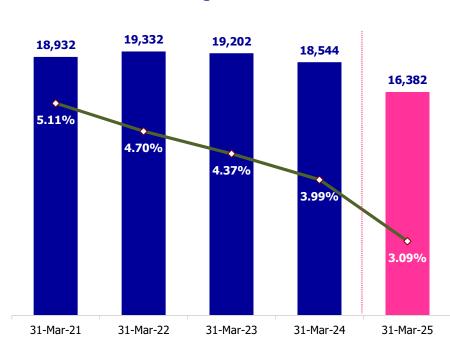






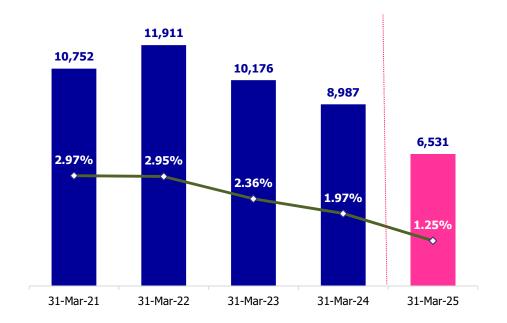
ASSET QUALITY

(in INR Mn)



GROSS NPA QTM & GROSS NPA %

NET NPA QTM & NET NPA %





ASSET QUALITY POSITION – MOVEMENT OVER THE YEARS



(In INR MN)		FY MAR-21	FY MAR-22	FY MAR-23	FY MAR-24	Q4 FY 25	FY MAR-25
NPA Opening balance		14,134	18,932	19,332	19,202	16,930	18,544
Additions	А	11,131	12,757	13,290	10,135	2,595	8,149
Recovery made		1,950	4,424	5,764	5,056	1,416	5,815
Upgradations		264	1,638	2,361	3,104	964	2,529
Net Addition	В	8,917	6,593	5,165	1,975	215	-195
Write-off		4,119	6,295	5,295	2,633	763	1,967
NPA Closing balance		18,932	19,332	19,202	18,544	16,382	16,382
Technical Write-off (TW) during the period		3,961	5,734	3,606	2,329	603	1,622
Provision made during the period	С	5,990	5,535	6,900	3,270	780	2,550
T W recovery	D	1,033	1,883	2,942	2,152	530	2,077
Provision made net of TW Recovery	E=C-D	4,957	3,652	3,958	1,118	250	473
Gross Advance	F	370,205	411,560	439,708	464,815	530,664	530,664
Additions % of Gross Advance	A / F	3.01	3.10	3.02	2.18	* 0.49	1.54
NetAddition % of Gross Advance	B / F	2.41	1.60	1.17	0.42	* 0.04	-Ve
Credit cost	E / F	1.34	0.89	0.90	0.24	* 0.05	0.09
Gross NPA %		5.11	4.70	4.37	3.99	3.09	3.09
Net NPA %		2.97	2.95	2.36	1.97	1.25	1.25

* Not annualized





RESTRUCTURED ACCOUNTS

Quarter wise balance outstanding in respect of Restructured Standard borrowers

(In INR Mn)

	Sep	-21	Mar-22		Mar-23		Mar-24		Mar-25	
Type of Restructuring	No. of Borrowers	Amt	No. of Borrowers	Amt	No. of Borrowers	Amt	No. of Borrowers	Amt	No. of Borrowers	Amt
M S M E	333	15,398	395	15,032	182	6,104	138	4,229	104	2,870
Non – M S M E	31	220								
Covid-19 Resolution Framework	1612	6,860	1518	6,812	1288	6,448	901	5,062	695	4,020
Total	1976	22,478	1913	21,844	1470	12,552	1039	9,291	799	6,890
Gross Advances		380,122		411,560		439,708		446,815		530,664
% of Rest Standard adv to Gross advances		5.91%		5.31%		2.85%		2.08%		1.30%

• The above disclosure is in respect of Restructured Standard Accounts excluding NPA and accounts got closed or upgraded as per extant RBI guidelines

As of 31.03.2025, the total outstanding restructured Standard borrower accounts was 799-in numbers and amounting to Rs.6,890 mn. The Bank hold a standard accounts provision wrt Restructured accounts to the tune of Rs.804 mn and Rs.274 mn towards erosion on fair value of accounts.





(in INR Mn)

INVESTMENTS – AT A GLANCE

Investments Breakup and Category wise

Particulars **MAR-25 SLR** Securities 171,855 Non-SLR Securities 1,606 **Total Investments** 173,461 Yield on Investments **Investments Breakup:** - A F S 28,354 - H T M 143,654 - FVTPL (including H F T) 1,453 **Total Investments** 173,461 Modified Duration: 4.38 - A F S - H T M 3.70 - H F T 1.69 - Overall Portfolio 3.80

The investment portfolio is classified as per the new RBI Master Direction on Classification, Valuation and Operation of investment Portfolio of Commercial Banks (Directions) 2023 dated 12th September 2023 with effect from 1st April 2024. Hence previous period classification is not given.





TECHNOLOGY ADOPTION





Digital Offerings

				1	
Product Offerings	01	02	03	04	05
New Ini	itiatives Loan Against Securities	UPI Circle / UPI Lite	Credit Card on UPI	ONDC for MSME & Retail	National Common Mobility Card (NCMC)
Product	s Whatsapp Banking	Credit Line on UPI	Pay to Contact	e - BG	UPI ATM
Technol Automa		Voice Biometric Authentication	AI/ Conversational BOT	Digital Lending	Mobile Banking Security (napID)



CUB – CSK & SRH Credit Cards

City Union Bank is proud to be the Official Credit Card Partner of Chennai Super Kings (CSK) and Official Banking Partner of Sunrisers Hyderabad (SRH)







Features :



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CSK/SRH merchandise & fan goodies.

Lounge access, insurance & fuel surcharge waiver.



Official match day offers & discounts.









Awards Received During Q4

City Union Bank has received Indian Banks' Association (IBA) Technology Awards in all the Seven categories for the second year in a row



20th Banking Technology Conference, Expo & Citations, 2024 24th Jan 2025, Mumbai







Awards Received During Q4







INNOVATIVE CIO AWARDS 2025

FINANCIAL EXPRESS FUTECH AWARDS

IBEX India 2025 BFSI Technology Awards



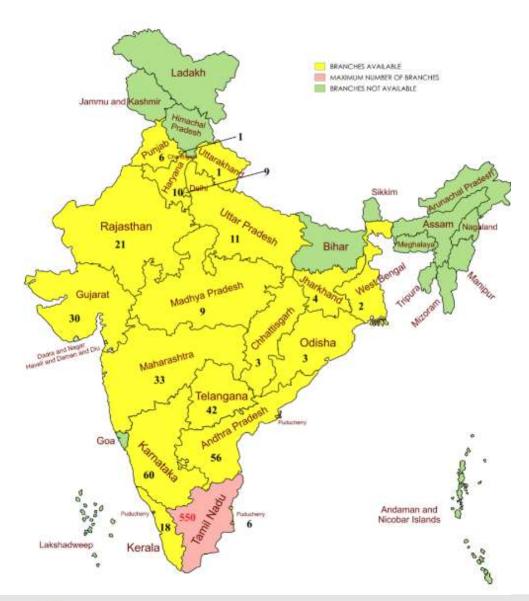




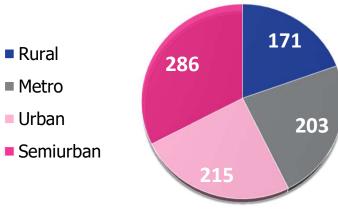
BRANCH NETWORK



PAN INDIA PRESENCE WITH STRONG FOOTHOLD IN THE SOUTH



STATE	No. of Branches	% of Deposits	% of Advances	% of Business
TAMILNADU	550	77%	67%	73%
KARNATAKA	60	6%	4%	5%
ANDHRAPRADESH	56	2%	6%	4%
TELENGANA	42	3%	7%	4%
MAHARASHTRA	33	5%	3%	4%
GUJARAT	30	1%	3%	2%
RAJASTHAN	21	1%	2%	1%
KERALA	18	1%	2%	2%
UTTAR PRADESH	11	1%	1%	1%
OTHERS	54	3%	5%	4%
TOTAL	875	100%	100%	100%



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SHAREHOLDING PATTERN

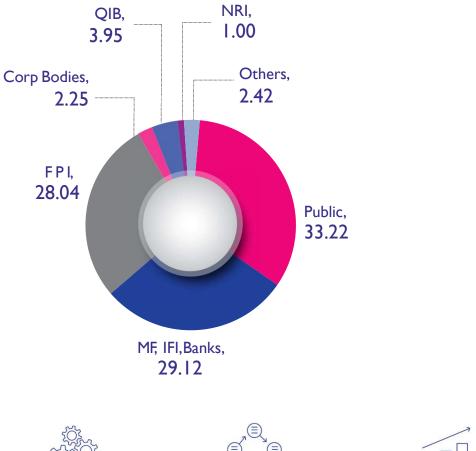


A WELL DIVERSIFIED INVESTOR BASE

Position as on 31-March-2025



Major Institutional Shareholders



· · · · · · · · · · · · · · · · · · ·	
SHAREHOLDERS*	HOLDING %
HDFC AMC *	8.75
SBI AMC *	8.13
CAPITAL GROUP USA *	5.89
FRANKLIN INDIA MUTUAL FUND	2.75
AXIS MUTUAL FUND	2.48
ICICI PRUDENTIAL FUND	2.24
KOTAK FUNDS	2.16
VANGUARD GROUP	1.92
FRANKLIN TEMPLETON FUND	1.85
NIPPON INDIA FUND	1.52
BANK MUSCAT INDIA FUND	1.22
ISHARES EQUITY FUND	1.07
BOWHEAD INDIA FUND	1.07

* Subsidiaries/Associates are consolidated



Well diversified ownership of shareholders around 0.22 Mn Approx



Long term investors ensuring stability and support to management



Limit on FII / FPI ownership increased to 40%



Higher Participation from FPI's



Head room available for FII / FPI ... 11.96%





CORPORATE GOVERNANCE



A WELL EXPERIENCED AND STRONG BOARD



Shri. G. Mahalingam | M.Sc., MBA., CAIIB **Non-Executive Chairman**

Shri. Gurumoorthy Mahalingam is a career Regulator in the Financial Sector having worked for 34 years in RBI holding the position of Executive Director at the time of retirement and 5 years in Securities and Exchange Board of India ("SEBI") as Whole Time Board Member. He holds a Masters degree in Statistics and Operations Research from IIT Kanpur and MBA in International Banking from the UK. He has extensive experience in Banking Regulation and Supervision as well as in market regulation and operations.



Dr N. Kamakodi | B.Tech., MBA., PhD., CAIIB M.D. & C.E.O.

Dr. N. Kamakodi is serving as MD & CEO of the Bank from May 2011. He joined the Bank as DGM in the year 2003 and was elevated as GM in 2005 and later as Executive Director in 2006.

Shri, Subramaniam Naravanan | PGDM-IIM(A), Chartered Accountant, FCS, CMA Director



Shri. Subramaniam Narayanan possess rich experience in the areas of Business Management, Private Equity, Finance, Accountancy, Treasury & Risk Management, Information Technology and Payment & Settlements. He has held the position of CEO in First India Asset Management Company Ltd., and handled treasury services for Bank of America and Abu Dhabi Commercial Bank, UAE, Besides, he has been associated as Director in IT / Fintech Companies of repute for a longtime.



Dr.T.S. Sridhar IAS (Retd.) | M.A., Ph.D. Director

Dr T.S. Sridhar is a Retd. IAS officer having 35 years of vast experience in all levels of administration and as Principal Secretary, he has expertise and knowledge on Rural economy, farm sector and Industries especially MSME. He was a Director on the Board of NABARD. He hold expertise in Human Resource and Economics as well.



Shri. T.K. Ramkumar | B.Com., B.L. Director

Shri. T.K. Ramkumar is one of the leading Lawyers in Chennai possessing special knowledge and expertise in Banking law, Company law and Intellectual Property Rights. He is also an active environmentalist.



Smt. Lalitha Rameswaran | BCom., FCA, DISA Director

Smt. Lalitha Rameswaran is a practicing Chartered Accountant by profession and also a gualified systems auditor. She has rich experience in both Direct & Indirect taxation and appeared before various Tribunals representing public sector and private sector banks on tax related matters.

Shri. V.N. Shivashankar | B.Com, ACS, ACMA, BL Director



Shri, V.N. Shiva Shankar is a qualified Lawyer, Company Secretary and Cost Management Accountant with over 25 years of rich experience in Indian Corporate Law. He is also the founder of M/s VNS Legal Corporate Law firm based in Chennai which focuses on legal advisory services on Capital Market Regulation, Takeover Offers, Corporate Litigation, etc. He is a member of the Executive Committee in Southern India Chamber of Commerce. He has expertise in SEBI matters & Risk Management.

Shri. K. Vaidyanathan | B.Sc., FCMA, FCS Director



Shri K. Vaidyanathan is a Fellow member of the Institute of Cost Management Accountants of India and also the Institute of Company Secretaries of India. He has over 40 years of rich domain experience in Financial and Management Accounting, Corporate Finance, Auditing and Regulatory Compliance. He is a Practicing Company Secretary. He also holds expertise in Compliance and Business management.

Prof. V. Kamakoti | B.E, M.S, Ph.D Director



Prof. V Kamakoti holds a Master of Science degree in Bachelor of Engineering from the Indian Institute of Technology – Madras and a doctorate of Philosophy in Computer Science and one of the youngest to adorn the post of Professorship in one of the prestigious Institutions of India namely IIT, Madras and presently he is the Director. His forte is Information Technology related Secured Systems Engineering and Security related Software Engineering.

Shri, R. Vijav Anandh | B.Sc, MBA **Executive Director**

Shri Vijay Anandh R holds over 25 years of rich experience in Banking Business, Risk Management, Portfolio Analysis, Credit Appraisals, Recoveries, Legal Collections, and Portfolio due diligence mainly in the retail assets space. Prior to his appointment in City Union Bank Limited, he served as the Business (excluding cards) & Collections Head for all Retail Asset products at RBL Bank, working closely with the ED & the MD.

Shri. V. Ramesh | M.Sc, ACS **Executive Director**



Shri. V. Ramesh is an associate member of the Institute of Company Secretaries of India. He has 39 years of dedicated service in CUB and he has held three key posts in the Bank during his tenure viz. Company Secretary, Chief Financial Officer and Chief Compliance Officer. He holds extensive knowledge and profound experience in Banking, Finance & Accounts, Law, Investor Relations, Investments, Risk Management, International Banking and Treasury functions.











CITY UNION BANK

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For any queries regarding presentation, please write to

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